

Target Analysis Data Sheet

Cash \$ _____

Acct. Receivable \$ _____

Note Receivable \$ _____

CD/MM/TB \$ _____

Securities \$ _____

Raw Materials \$ _____

Work in Process \$ _____

Inventory \$ _____

FF&E \$ _____

Vehicles \$ _____

Real Estate \$ _____

Ask _____, SDE _____ M = _____

\$ _____ Sales, \$ _____ ARR

Excess Owner Comp/Bens \$ _____

AP = \$ _____, RE NP = \$ _____

Def. IP _____

Runs ___ shifts @ ___% capacity

Mkt via _____ Sell via _____

CEO S L - COO S L - CFO S L - CMO S L

_____ customers _____ prospects

Seller RFL _____

Seller Wants _____